

# IOP3704

October/November 2016

# **EMPLOYMENT RELATIONS**

Duration 2 Hours

80 Marks

**EXAMINERS** 

FIRST SECOND EXTERNAL

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# Closed book examination

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This examination question paper consists of 2 pages.

#### **SECTION A**

Answer any TWO questions from this section. Each question is worth 25 marks

#### **QUESTION 1**

Critically discuss the role of the State, Lonmin management and the unions during the August 2012 Marikana massacre [25]

#### **QUESTION 2**

Critically discuss the concept of principled negotiation as the key to successful collective bargaining
[25]

## **QUESTION 3**

Discuss the various types of strikes and reasons for strikes that are evident in the labour relations context

Sub-total. [50]

# **SECTION B**

Answer any three questions in this section Each question is worth 10 marks

# **QUESTION 4**

Discuss the escalation of dispute resolution in the workplace

(10)

### **QUESTION 5**

Discuss the challenges that cause the role of industrial psychology to be neglected within labour relations (10)

### **QUESTION 6**

Discuss persuasive communication as the basic skill in the negotiation process

(10)

# **QUESTION 7**

Discuss an industrial psychological approach to labour relations, including outcomes and feedback from labour relations perspective (10)

Sub-total: [30]

**TOTAL** [80]

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