

5. Goods + financial Markets
→ IS-LM model.

Consumption spending → durable goods (TV, furniture, cars)
→ sensitive to changes in the int. rate
most bought on credit
→ higher int. rate / higher cost of goods
less affordable.

Investment spending → negatively related to int. rate.
→ what firms spend to borrow money
→ higher int. rate → higher the cost

Government Spending → part financed from borrowed funds
→ pays int on all money it borrows
→ higher int → higher cost

Investment, Sales + interest rate $I = I(Y, i)$
(+ -)

* Investment + level of output

→ increase in the level of production → increase in the level of sales

→ production increase → sales increase → invest more.

→ positive relationship between level of output + level of investment

$$Y \uparrow = i \uparrow$$

$$Y \downarrow = i \downarrow$$

sum of investment is to make a profit in the future

- Building a factory / buying machine requires funds
- int. rate on borrowed funds.
- int rate → opportunity cost on own funds.
- higher the int rate → higher the cost → lower the investment cost. → fewer profitable investment opportunities
- negative relationship between int + investment

Determining the level of output

- Demand for goods ($C + I + G$) determines the level of output.
- Investment no longer autonomous but now influenced in the int. rate
- $I = I(Y, i)$
- investment is a positive function of the level of output
↳ negative function of the interest rate.
- increase in output leads to increase in level of consumption spending + level of investment spending.
- goods market equilibrium exists where the demand for goods is equal to output level.
- increase in interest rate will decrease investment spending
- increase in investment → increase demand of goods

$$Y = Z = C_0 + c(Y - T) + I(Y, i) + G$$

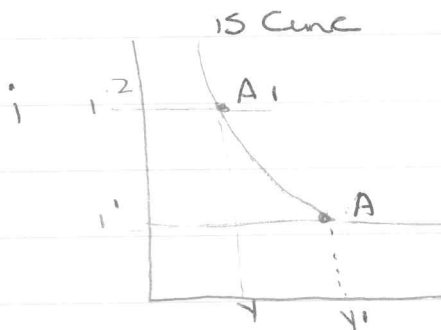
OR

$$Y = Z = C(Y - T) + I(Y, i) + G$$

IS Curve → showing all the combinations of int rate / income levels where the goods market is in equilibrium.

Deriving the IS Curve

$$i \uparrow = I \downarrow \Rightarrow Z \downarrow \Rightarrow Y \downarrow$$



Point A

1. Given an interest rate of $i \rightarrow$ corresponding demand function Z
2. Goods market equilibrium @ Point A.
3. equilibrium level is Y
4. Dotted line to $Y_1 \rightarrow$ first point on IS Curve
5. extend A $\rightarrow i$ to equal int rate

Second A point

1. assume rate increase to i_2
2. Given the higher int rate \rightarrow investment spending is lower
indicating a downward shift. \downarrow
3. New Market equilibrium at A_1

Shift of IS Curve

\rightarrow shift is caused by a change in any of the autonomous factors that change the demand for goods. + the equilibrium level of income given the int rate

\hookrightarrow autonomous factors are - Government spending

- taxation

- consumer confidence

→ Government Spending

- at each int. rate, the demand for goods, equilibrium level of income are higher than before.
- rightward shift of the curve.
- increase in taxation → implies that each + every int rate the demand for goods + the equilibrium level of income are lower + a leftwards shift occurs

IS Curve = combinations of int rates + income levels showing where the goods market is in equilibrium provided the autonomous variables remain unchanged
(Government Spending, Taxation, consumer confidence)

IS curve shift

- to Right - increase in government spending
- decrease taxation
 - increase ~~to~~ in consumer confidence

- to left → decrease in government spending
- increase in taxes
 - decrease in ~~to~~ consumer confidence

→ increase in money supply shifts the curve down

→ Increase in taxes shifts IS Curve → left

→ Changes in Taxes or Government Spending will shift the IS Curve

→ at a given interest, the equilibrium level of output is lower than what it was ~~the~~ before the increase in taxes.

→ any factor that for a given interest rate decreases the equilibrium level of output causes the IS curve to shift to the left.

→ decrease in taxes, increase in government spending → increase in consumer confidence causes IS Curve to shift to the right

Δ ⇒ Increase interest rate → decrease in output → downward sloping IS curve

Δ ⇒ Changes in the factors that decrease the demand for goods, given the int. rate.

→ Changes in factors that increase the demand for goods, given the int. rate shifts the IS Curve to right

→ shift left → decrease demand for goods
shift right → increase demand for goods

↑ interest rate

↑ Government Spending

↓ taxation

↓ interest rate

IS Curve

upward

Right

Right

down

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3/ Financial Market

$$M = \#Y L(i)$$

- positive relationship → demand for money
→ level of output
- increase in output → increase demand for money
- equilibrium of financial market supply of money = demand for money.
- increase in demand for money → increase int rate

Real money, real income + int. rate

- real money supply → money stock (supply) expressed in terms of its purchasing power.
- nominal demand is the demand for a given number of Rands
→ while real demand → demand for money expressed in terms of the number of units it will purchase.

Deriving the LM Curve. $Y \uparrow \Rightarrow M_d \uparrow = i \uparrow$

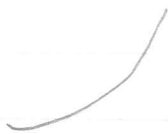
- equilibrium = demand for money = supply of money.
- financial market represented by LM Curve.

Follow Steps 1 - 13 SG 100 - 101
for how to draw the LM Curve.

- increase in income leads at a given interest rate → increase in demand for money
- this increase in demand for money leads to an increase in equilibrium int. rate.

→ implies an increase in income leads to an increase in int. rate

∴ the LM curve slopes upwards



Shifts of the LM Curve.

→ increase in money ↓ curve down

↳ increase in money supply leads to decrease in interest rate

→ increase in money causes LM Curve to shift down.

→ decrease in money shifts the curve upwards

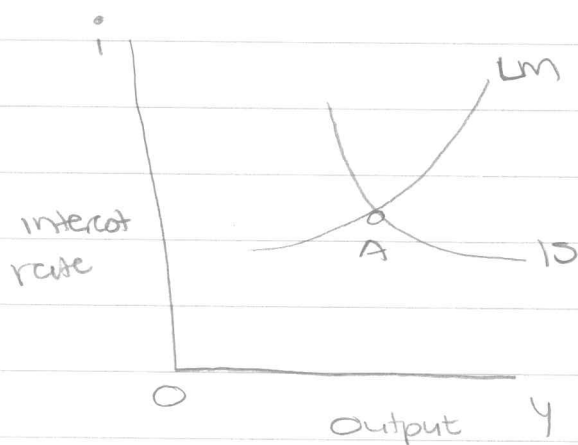
		LM Curve
increase	↑ output level	upward movement
	↑ money supply	↓ downward shift.
	↓ decrease level of output	downward movement
	↓ money supply	upward shift

$$Y \uparrow = M_d \uparrow = i \uparrow$$

$$Y \downarrow = M_d \downarrow = i \downarrow$$

Putting the IS + LM relations together

- any point on IS curve indicates a goods market equilibrium
- change in exogenous variables shifts the IS curve
- decrease in int. rate is a downward movement along the curve.
- any point on the LM curve corresponds to equilibrium in the financial market
- increase in money supply shifts LM curve downwards



only at point A both the goods + financial market is in equilibrium

Goods Market IS → increase in int rate → decrease in output

Financial Market LM → increase in output → increase int. rates.

→ int. rate declines + investment spending increases → movement on IS curve.

- Change in the goods market eventually influence the financial market.
- initial impact of change in money supply is on the financial market after which it impacts the goods market
- initial impact of a change of taxation impacts the goods market + then the financial market

Exogenous variables

Goods Markets →

Shifts IS Curve

- * G - Government Spending
- * T - Taxes
 - ↳ T shifts left
 - ↳ T shifts right.

Financial Market

Shifts LM Curve

- * Ms → money supply

Fiscal Policy, output + interest rate

↓ budget deficit ↑ taxes ⇒ fiscal contraction or fiscal consolidation.

↑ budget deficit ↓ Taxes / ↑ Government spending ⇒ fiscal expansion

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Monetary Policy, output + interest rate

↑ money supply → monetary expansion

↓ money supply → monetary contraction / monetary tightening

increase in Money → shifts curve down.

decrease in money → shifts curve up.

→ monetary expansion → higher output

→ lower int. rate.

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Policy Mix

- decrease in Government spending shifts IS Curve to left.
- increase in money supply causes downward shift of LM Curve
- decrease money supply increases int rate + decreases equilibrium ~~at~~ level of income
- decrease of tax → decrease int. rate. + increase level of output

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