

## QUESTION 2

### 2.1) Price elasticity of demand

- The responsiveness of the quantity demanded to a change in price.
- Calculated by:  
$$\frac{\% \Delta Q_d}{\% \Delta P}$$
- The above formula allows the calculation of the coefficient of elasticity.
- The coefficient of elasticity may be
  - > 1
  - < 1
  - = 1

4 X 1 MARK = 4 MARKS

### 2.2 Income elasticity of demand

- The quantity demanded of a good depends on the income of a consumer
- Question: By how much will the quantity of a good demanded by a consumer increase or decrease as income changes?
- Calculation:  
$$\frac{\% \Delta Q_d}{\% \Delta Y}$$
- Income elasticity of demand could be positive or negative depending on whether income increases or decreases and depending of the type of good involvement, i.e. whether it is a normal good or an inferior good.

4 X 1 MARK = 4 MARKS

### 2.3 Price elasticity of supply

- Measures the responsiveness of the quantity supplied ( $Q_s$ ) to a change in the price of a good.
- Price is the independent variable and quantity supplied is the dependent variable.
- Calculation:  
$$\frac{\% \Delta Q_s}{\% \Delta P}$$
- The coefficient of elasticity is usually positive because of the positive relationship between price and the quantity supplied.

4 X 1 MARK = 4 MARK

## 2.4 Cross elasticity of demand

- The demand for a good depends on the price of that good but also on the price of related goods.
- Cross elasticity is the ratio between the %  $\Delta$  Qd of a good and the % $\Delta$ P of a related good.
- Calculation:  
$$E_C = \frac{\% \Delta Qd \text{ of Good B}}{\% \Delta P \text{ of Good A}}$$
- Cross elasticity relates to both substitutes and complementary goods

4 x 1 MARK = 4 MARKS

## 2.5 Normal goods and inferior goods

- The type of good a consumer will consume depends on the available income
- Thus a consumer on a low income will probably consume more inferior goods, i.e. a good of better/superior quality.
- A consumer would consume a meat product like mince but when the income of such a consumer increases he/she may rather consume steak.

4 x 1 MARK = 4 MARKS

### QUESTION 3

$$\begin{aligned} 3.1 \text{ Old price} &= \text{R}25.00 \\ \text{New price} &= \text{R}28.00 \\ \Delta \text{ price} &= \text{R } 3.00 \\ \text{Ave. price} &= \frac{25.00 + 28.00}{2} \\ &= \underline{\text{R}53.00} \\ &= \underline{\text{R}26.50} \end{aligned}$$

$$\begin{aligned} \text{Old } Q_d &= 1200 \text{ kg} \\ \text{New } Q_d &= 1150 \text{ kg} \\ \Delta Q_d &= 50 \text{ kg} \\ \text{Ave. } Q_d &= \frac{1200 + 1150 \text{ kg}}{2} \\ &= \underline{2350 \text{ kg}} \\ &= \underline{1175 \text{ kg}} \end{aligned}$$

$$E_d = \frac{\% \Delta Q_d}{\% \Delta P}$$

$$\begin{aligned} \% \Delta Q_d &= \frac{50}{1175} \times \frac{100}{1} \% \\ &= \underline{425\%} \end{aligned}$$

$$\begin{aligned} \% \Delta P &= \frac{3}{26.50} \times \frac{100}{1} \\ &= \underline{11.3\%} \end{aligned}$$

$$\begin{aligned} E_d &= \frac{\% \Delta Q_d}{\% \Delta P} \\ &= \frac{42.5}{11.3} \\ &= \underline{3.8} = \underline{4} \end{aligned}$$

### QUESTION 3

3.1  $P_1 = R25$

$P_2 = R28$

$Q_1 = 1200 \text{ kg}$

$Q_2 = 1150 \text{ kg}$

$$E_d = \frac{(Q_2 - Q_1) / (Q_1 + Q_2)}{(P_2 - P_1) / (P_1 + P_2)}$$

$$= \frac{(1200 - 1150) / (1200 + 1150)}{(28 - 25) / (25 + 28)}$$

$$= \frac{50 / 2350}{3 / 53}$$

$$= \frac{376}{53} = 7.09$$

3.2  $TR = P \times Q$

$= R25 \times 1200$

$TR = R30\,000$  before price increase

1 x 2 MARKS = 2 MARKS

3.3  $TR$  after price increase

$TR_2 = P_2 \times Q_2$

$= R28 \times 1150$

$= R32\,200$

2 x 1 MARK = 2 MARKS

3.4 The coefficient of price elasticity of demand is less than one ( $= .4$ ).

Thus demand is inelastic.

Because of the demand being fairly inelastic the  $TR$  will not decrease much but  $TR$  will increase with the price increase.

2 x 1 MARK = 2 MARKS

## QUESTION 4

### 1. Necessities vs. luxuries.

- Price elasticity of demand for necessities is generally fairly inelastic.
- Example: milk, electricity
- Price elasticity of demand for luxury goods is fairly elastic
- Example: tent; 4x4 vehicles.

4 X 1 MARK = 4 MARKS

### 2. Availability of substitutes is the most important determinant of a change in quantity demanded when the price of a good changes.

- If a number of substitutes are available for a good price elasticity of demand will be fairly elastic.
- Examples: apples, beef, train travel.
- Goods with no or one or two substitutes available have a fairly inelastic demand.
- Example: potatoes.

4 X 1 MARK = 4 MARKS

### 3. Time period under consideration.

- Price elasticity of demand is greater in the long-run than in the short run.
- When the price of a good changes, consumers take time to adjust
- Example: increase in the electricity tariff
- In the long-run consumers replace electric powered hot water cylinders with solar powered cylinders.

4 X 1 MARK = 4 MARKS

### Other factors to consider:

1. Complementary goods
2. The proportion of income spent on the good.

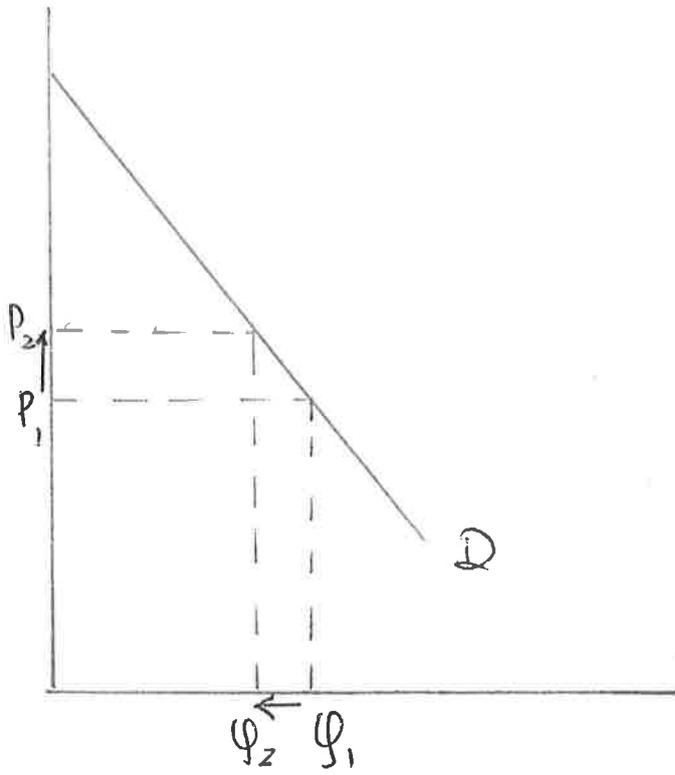
### QUESTION 5

- When the price of lamb is increased, the quantity of lamb demanded would decrease.
- Refer to diagram for good A: the price increase from  $P_1$  to  $P_2$  and the quantity decreased from  $Q_1$  to  $Q_2$ .
- This constitutes movement along the demand curve and is known as a contraction.
- For chicken, which is a substitute, the demand will increase
- The price of chicken has remained unchanged at  $P$ .
- The demand for chicken increases and demand curve shifts upwards to the right from  $D$  to  $D'$  as in the diagram for good B.

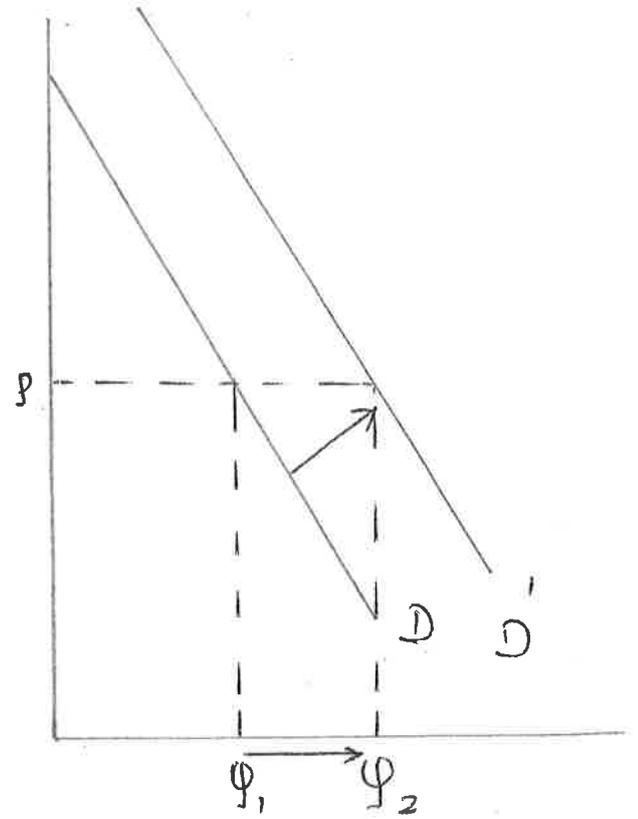
DIAGRAMS:  $4 \times 1$  MARK = 4 MARKS

EXPLANATION =  $6 \times \frac{1}{2}$  MARK = 3 MARKS

7 MARKS



GOOD A = LAMB



GOOD B = CHICKEN

## QUESTION 1

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- ◆ Demand is influenced by a series of factors.
- ◆ One factor that impacts on demand is the price of a good.
- ◆ Thus the demand for a good is said to be subject to the variables price and quantity.
- ◆ There is an inverse relationship between price and quantity such that
  - The higher the price the smaller the quantity demanded
  - The lower the price the greater the quantity demanded
- ◆ Price changes cause movement along the demand curve.
- ◆ Unusually hot weather is a factor, other than price, which causes the quantity demanded to increase.
- ◆ Thus such a seasonal change will cause an upward shift to the right of the D-curve.
- ◆ If the supply remains the same, especially in the short term, there will be an increase in the price.
- ◆ If the D-curve shifts from D to D<sup>1</sup>, all other things remaining the same, the equilibrium price will increase from P<sub>E</sub> to P<sub>E</sub><sup>1</sup>.

## QUESTION 3

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$$\begin{aligned}\Delta P &= 3\% \\ \Delta Q_d &= 6\% \\ E_p &= \frac{\% \Delta Q}{\% \Delta P} \\ &= \frac{6\%}{3\%} \\ &= 2\end{aligned}$$

## QUESTION 4

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- ◆ Supply is influenced by a series of factors like price, costs of production, seasonal changes, the discovering of new methods of production.
- ◆ A change in price will cause movement along the S-curve.
- ◆ Thus a decrease in price will cause a contraction in supply.
- ◆ An increase in price will cause an extension in the supply curve.
- ◆ Use diagrams to illustrate
- ◆ A variable like cost of production will cause a shift in the S-curve.
- ◆ An increase in costs of production, ceteris paribus, will cause the S-curve to shift upwards to the left.
- ◆ A decrease in costs of production will cause an increase in supply shown by a downward shift to the right of the S-graph.

## QUESTION 5

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Explain why for many goods, the long-run price elasticity of supply is larger than the short-run elasticity.

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- ◆ Elasticities of supply differ from the long-run to the short-run.
  - ◆ For most goods the long-run supply is more price elastic than in the short-run.
  - ◆ In the short-run firms are subject to capacity constraints.
  - ◆ Time is required for an increase in capacity because new production facilities take time to erect a set up and to employ the labour required.
  - ◆ It is possible to increase output in the short-term by using existing capacity more intensively eg. running another shift.
  - ◆ For some goods and services the short-run supply is completely inelastic eg. rental accommodation.
  - ◆ Thus an increase in demand will increase prices (ie. Rental).
  - ◆ For most goods, firms are able to increase supply in the short-run.
  - ◆ For this to happen there must be a large enough increase in price as an incentive.
  - ◆ For most firms increasing the supply of a good will happen less expensively in the long run.
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