

# WAREHOUSING & DISTRIBUTION

## The Importance & Types of Warehouses.

Warehouses are used to support

- purchasing
- production
- storage costs

The greater the lag between production & consumption the larger the qty of inventory required.

### Public warehouses

are for-profit orgs that contract lease a wide range of light mt, warehousing & distribution services. 2 dimer copy

### Services provided by Public Warehouses

- 1 Breakbulk → large qty shipments or broken down items can be combined into specific customer orders & then shipped out. so that items
- 2 Repackaging → after breakbulk, items are repackaged for specific customer needs.
- 3 Assembly → some public warehouses provide final assembly ops to satisfy customer requests & create ~~customer~~ customized final products.
- 4 Quality checks → warehouse personnel can perform incoming & outgoing insps.
- 5 Material handling, equipment maintenance & documentation services
- 6 Short and long-term storage.

### Private warehouses

warehouses owned by the firm storing the goods.

Private warehouses can enable the firm to better utilize its warehouse ~~area~~ + expense (to transport, warehousing & distribution).

RISK POOLING + WAREHOUSE LOCATION

RISK POOLING

describes the relationship between

- the nr of warehouses
- system inventories
- customer service.

∴ Risk Pooling occurs that demand @ the markets served by a warehouse system = negatively correlated (higher-than-average demand in one market area tends to be offset by lower-than-average demand in another area).

DIFFERENCES BETWEEN CENTRALIZED + DECENTRALIZED WAREHOUSES SYSTEMS

① Safety Stock + Average System Inventory

- as the firm moves toward fewer warehouses + more centralized warehouse system, safety stocks & average inventory levels across the system decreased.

② Responsiveness

- as warehouse centralization increases, lead times increase, increasing the risk of late deliveries to customers reducing the ability of the org to respond quickly to changes in demand.

③ Customer Service to the warehouse

- as centralization increases, customer service levels provided by the warehouse's suppliers are likely to increase, reducing the likelihood of stockouts for a given warehouse inventory.

④ Transport costs

- as centralization increases, total transport costs increase @ LTL shipments but benefit further from economies.

⑤ Warehouse System Capital Operating Costs

- as centralization increases, warehouse capital & operating costs decrease because there are fewer warehouses, fewer employees, less equipment, less maintenance costs.



RISK POOLING AND WAREHOUSE LOCATION

WAREHOUSE LOCATION

Types of Location Strategies

① The Market Positioned Strategy

- locates warehouses close to customers & maximize customer service levels.
- This strategy = recommended when high levels of distribution flexibility and customer service.

② The Product Positioned Strategy

- locates warehouses close to sources of supply & enable the firm to collect various goods while minimizing inbound freight costs
- This strategy works well when there are large nrs of goods purchased from many sources of supply & assortments of goods ordered by customers.

③ The Intermediately Positioned Strategy

- places warehouses midway between the sources of supply and the customers.
- This strategy = recommended when distribution service requirements are relatively high & customers order product assortments purchased from many suppliers.

# LEAN WAREHOUSES

## LEANER CAPABILITIES

① Greater emphasis on Crossdocking

- warehouse employees receive shipments a mix than quickly into outgoing shipments.
- fewer goods will be stored
- average warehouse inventory levels will ↓
- nr of stockkeeping units will ↑

② Reduced lot sizes + Shipping Quantity

- inbound and/or outbound shipping qty's are likely to be smaller & more frequent containing mixed qty's of goods
- ∴ requiring more handling.

③ A committed 2 customers & Service quality

- warehouse employees must perform work we expect to do 2 meet the requirements of their inbound & outbound suppliers + customers.

④ Increased Assembly Operations

- As more firms implement lean systems and more customization, warehouses will be called upon to perform final assembly operations
- ① most specific customer requirements.

⑤ Increased Automation

- 2 improve handling speed & reliability more ~~warehouse~~ activities will become automated:
- Scanner/browsing computer tracking systems
- warehouse management software applications.
- automated storage & retrieval systems.



# THE IMPACT OF LOGISTICS ON SCM

For Global SC's, the logistics function = Critical.

- Providing adequate transport + storage
- getting items through customs
- delivering 2 foreign locations in a timely fashion
- logistics pricing

can all impact the ability of a SC 2 serve the foreign market competitively.

In many cases firms are forced 2 use outside agencies or 3<sup>rd</sup> party logistics providers (3PLs) 2 move items into foreign locations effectively.

OTHER TRANSPORT INTERMEDIARIES

① Freight Forwarders

- Freight Forwarders consolidate large NRS of small shipments
- ② Fill entire truck trailers or rail cars
- ② achieve truckload / carload ~~rate~~ small rates.
- ∴ Freight Forwarders provide valuable services a better the shipper (lower shipping prices) and the carrier (extra business & higher equipment utilization)
- These comp(s) can also provide services
  - documentation services
  - special freight handling
  - customs clearance

② Transportation Brokers

- Also referred to as load brokers ~~freight brokers~~
- Transport brokers bring shippers + carrier companies together.
- Transport brokers are legally authorized to act on the shippers behalf
- Typically broker comp(s) are hired because of their extensive knowledge of the many small alternatives available
- Simply due to many shippers needing small



# OTHER TRANSPORTATION INTERMEDIARIES

## 4) Intermodal Marketing Companies (IMC)

- IMCs or comp(s) that act as intermediaries between intermodal rail road comp(s) & shippers.

- ① They typically purchase large blocks of flatcars for piggyback service
- ② then find shippers to fill containers or motor carriers with unloads to fill load the flatcars.
- Essentially these are broker for the rail industry.

## 3) Shippers' Associations

The American Institute for Shippers' Associations (AISA)

defines Shippers' Associations as

"non-profit membership organizations which make domestic intermodal arrangements for the movement of members' cargo"

- ∴ Their job = to consolidate only their members' shipments into full
- flatloads
  - unloads or
  - container loads

to achieve volume discounts for the members

∴ negotiate for improved terms of service.

→ These associations also benefit the broker (through comp(s) in that they help to better utilize their equipment.

